

Bevcon Beer and Beverage Systems

SENTRY REPORTS & GRAPHS

Reports
Demonstration

Date From: 09/09/2009 Report Premises: All
Date To: 10/09/2010
From Time: 13:15 From Location: Main Bar
To Time: 07:59 To Location: Main Bar
From Product: Bourbon From Class: Spirits
To Product: Bourbon To Class: Spirits

Real Time Graph Interval:
 12 Hours
 1 Hour (12 x 5 Minutes)
 12 Mins (12 x 1 Minute)
 6 Mins (12 x 30 Seconds)

09/09/2009 13:15:00
09/09/2009 13:27:00

Product Variance Report Class Variance Report Graphs Sentry Volume Report Time Variance Graph

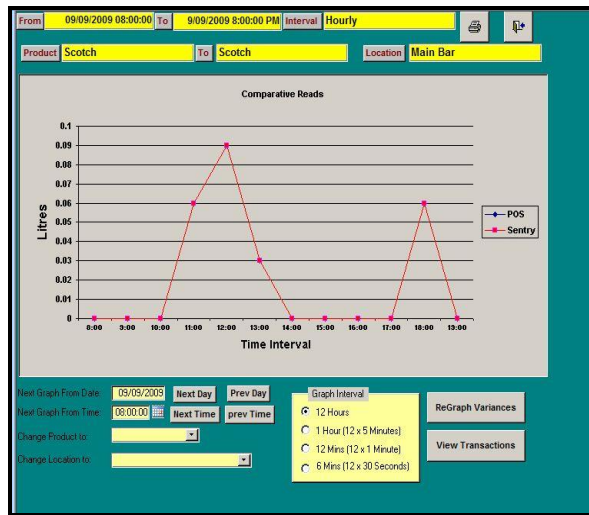
Analysis By Product Analysis By Location By Class Graph By Location By Class Sentry Volume between dates Graph Real Time Movements

Analysis by Location by Product Analysis by Class by Location Graph Costs by Location Sentry By Product View History Files

Variance Summary Graph Costs by Class Sentry By Location by Product

2 2

Sentry History
POS History
Records for Selected critre
View Sentry Records
View POS Records



Variance By Location By Product Demonstration
From Date: 09 Sep To: 10 Sep From Time: 0800 To: 0739

						Final Sales In Lines	Sentry In Lines	Loss/Gain In Lines	Loss/Gain %	Loss/Gain In Dollars
Premises: Your Venue										
Location: Main Bar										
1 Scotch										
09/09/2009	24	0	0	0	0	0.7500	0.7800	-0.0300	-0.04	0.00
Sum/Prdctn	24	0	0	0	0	0.7500	0.7800	-0.0300	-0.04%	0.00
2 Bourbon										
09/09/2009	29	0	0	0	0	0.9400	0.9200	-0.0200	-0.07	0.00
Sum/Prdctn	29	0	0	0	0	0.9400	0.9200	-0.0200	-0.07%	0.00
3 Vodka										
09/09/2009	10	0	0	0	0	0.3000	0.3000	0.0000	0.00	0.00
Sum/Prdctn	10	0	0	0	0	0.3000	0.3000	0.0000	0.00%	0.00
4 Bandy UP										
09/09/2009	7	0	0	0	0	0.2100	0.2100	0.0000	0.00	0.00
Sum/Prdctn	7	0	0	0	0	0.2100	0.2100	0.0000	0.00%	0.00

Friday, 10 June 2009 Page 1 of 7

Accountability

Control

Profitability

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Spirits Reporting

Variance By Location By Class

From Date 17/06/2016 To 18/06/2016 From Time 1000 To 0300

		Total Sales in litres	Sentry	Loss/Gain in Litres	Loss/ Gain %	Waste %	Loss/ Gain In Dollars	Waste In Dollars				
Location: 1	Main Bar											
Spirits	<i>Nip</i>	<i>Half Nip</i>										
	68	0	0	0	0	2.2500	2.2800	-0.0300	-1.33%	0.00%	0.00	0.00
<i>Grand Total</i>	68	0	0	0	0	2.2500	2.2800	-0.0300	-1.33%	0.00%	0.00	0.00

This summary report, which compares spirits sold to those actually dispensed, shows a loss of .03 litres (1 Nip) at the Main Bar. The time span for this report ranges from 10:00am on the 17th June to 3:00am on the 18th June.

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Variance By Location By Product

From Date 17/06/2016 To 18/06/2016 From Time 1000 To 0300

		Total Sales in litres	Sentry	Loss/Gain in Litres	Loss/ Gain %	Waste %	Loss/ Gain In Dollars	Waste in Dollars					
Location 1		Main Bar											
25 Vodka													
17/06/2016.		3	0	0	0	0	0.0900	0.0900	0.0000	0.00	0.00	0.00	
Total Product		3	0	0	0	0	0.0900	0.0900	0.0000	0.00%	0.00%	0.00	0.00
29 Gin													
17/06/2016.		1	0	0	0	0	0.0300	0.0300	0.0000	0.00	0.00	0.00	0.00
Total Product		1	0	0	0	0	0.0300	0.0300	0.0000	0.00%	0.00%	0.00	0.00
30 Scotch													
17/06/2016.		20	0	0	0	0	0.6000	0.6300	-0.0300	-4.76	0.00	0.00	0.00
18/06/2016.		3	0	0	0	0	0.0900	0.0900	0.0000	0.00	0.00	0.00	0.00
Total Product		23	0	0	0	0	0.6900	0.7200	-0.0300	-4.17%	0.00%	0.00	0.00
31 Bourbon													
17/06/2016		30	0	0	0	0	0.9000	0.9000	0.0000	0.00	0.00	0.00	0.00
18/06/2016..		10	0	0	0	0	0.3000	0.3000	0.0000	0.00	0.00	0.00	0.00
Total Product		40	0	0	0	0	1.2000	1.2000	0.0000	0.00%	0.00%	0.00	0.00
33 Bacardi													
17/06/2016.		1	0	0	0	0	0.0300	0.0300	0.0000	0.00	0.00	0.00	0.00
Total Product		1	0	0	0	0	0.0300	0.0300	0.0000	0.00%	0.00%	0.00	0.00
Total Location		68	0	0	0	0	2.0400	2.0700	-0.0300	-1.44%	0.00%	0.00	0.00

This report, which details variances by specific product, shows the loss from the previous report was scotch

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Variance For Location

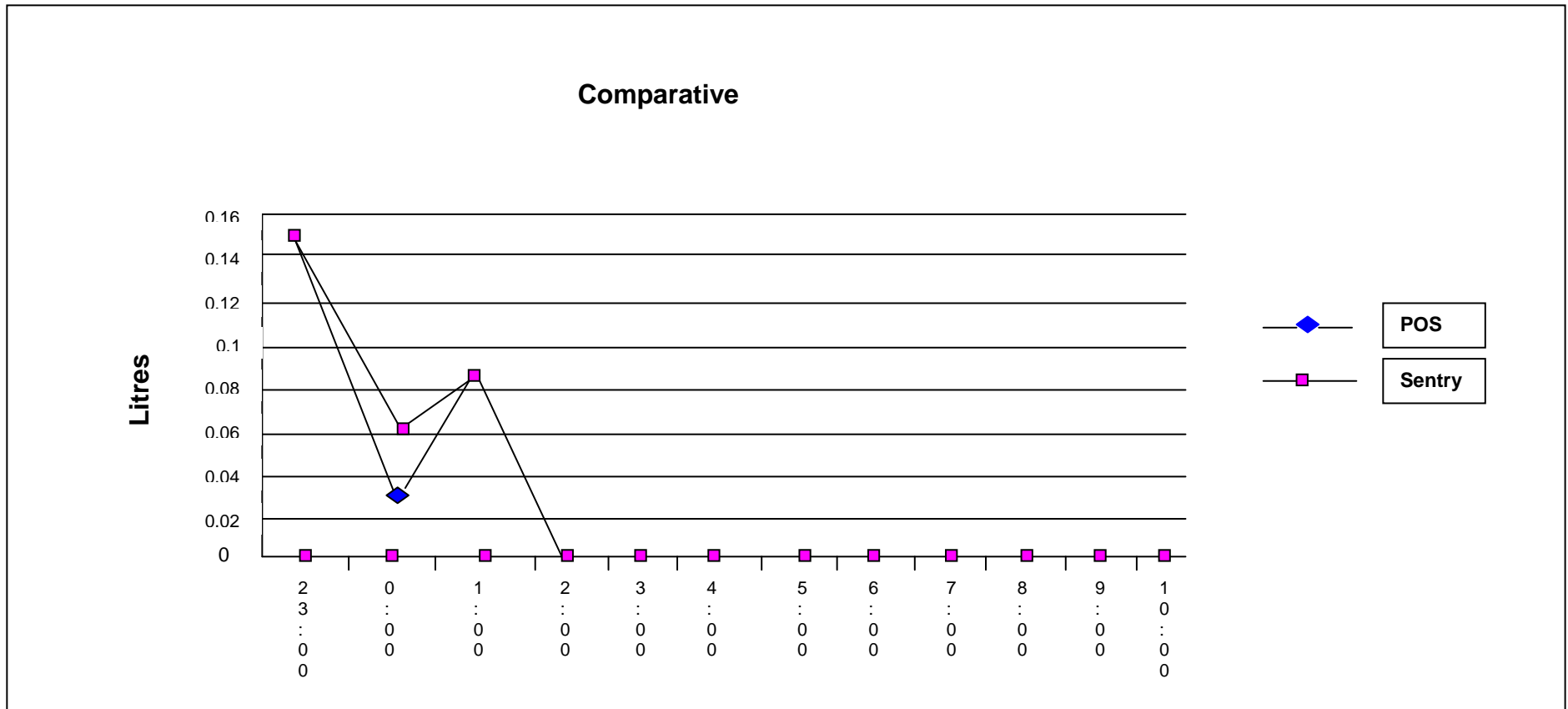
From 10:00:00 PM To 10:00:00 AM

Scotch

Main Bar

Interval Hourly

To Scotch



A Time Zone graph shows that the loss of scotch took place between 11:00 pm and Midnight

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Variance For Location

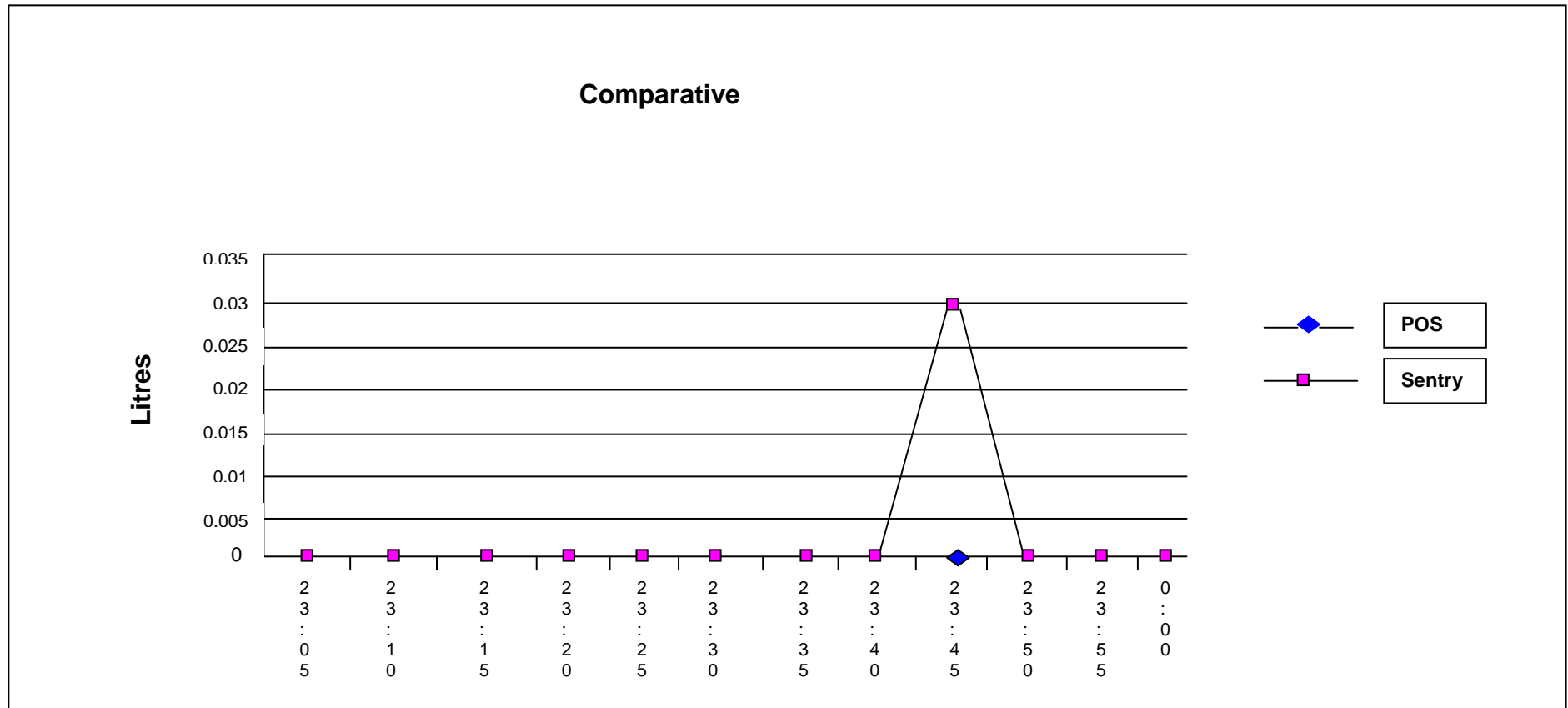
From 11:00:00 PM To 12:00 PM

Scotch

Main Bar

Interval 5 Minutes

To Scotch



This graph indicates that the loss occurred between 11: 40pm and 11.45pm.

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Variance For Location

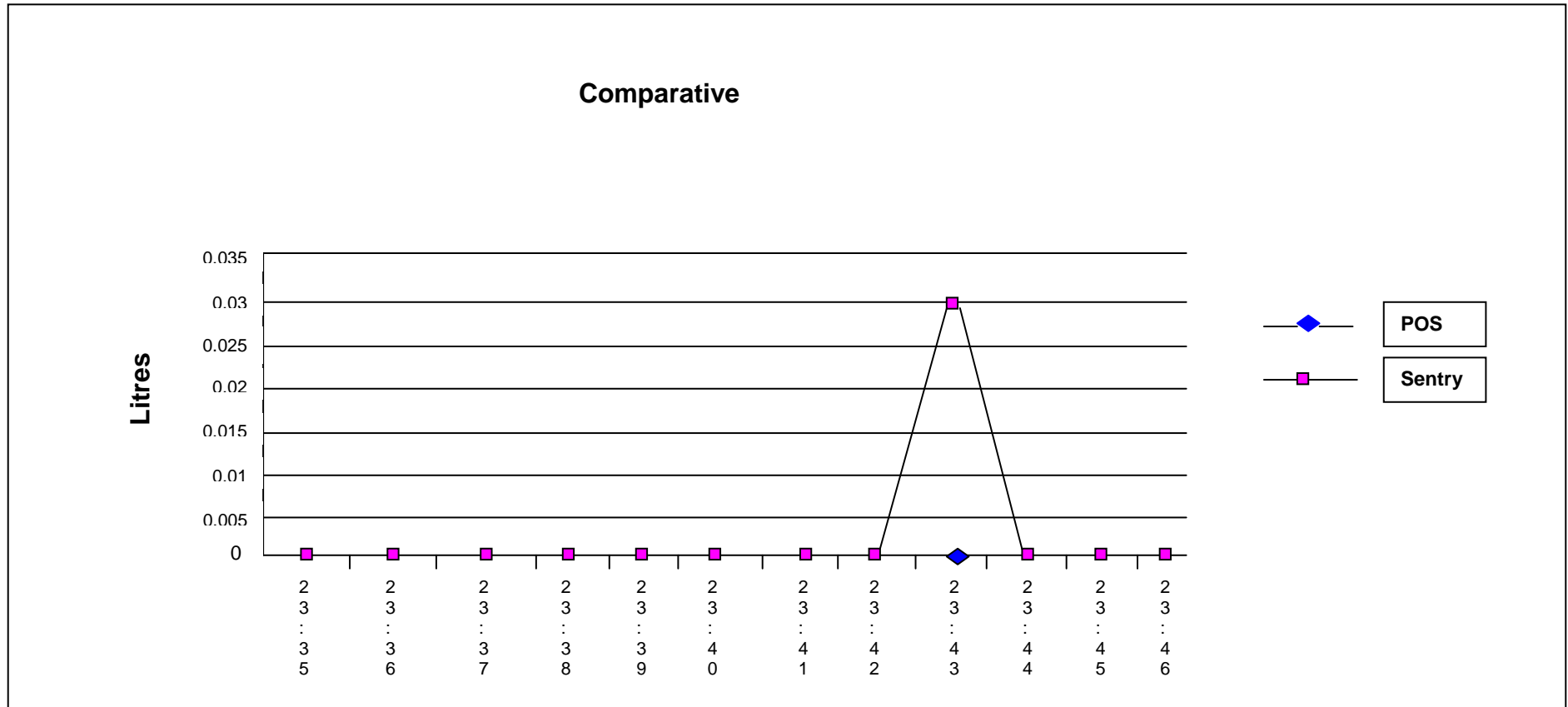
From 11:35:00 PM To 11:47:00 PM

Scotch

Main Bar

Interval 1 Minute

To Scotch



This graph enables you to pinpoint the loss to a 1-minute interval – in this case the unaccounted for nip of scotch was poured between 11: 42pm and 11: 43pm.

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View Sentry Records

Sentry Transactions for the Period

18/06/2016 12:00:00 to 19/06/2016 03:00:59

<i>Date</i>	<i>Bar</i>	<i>Location</i>	<i>product ID</i>	<i>mLs Poured</i>	<i>Reporting Product</i>
18/06/2016 11:42:36 pm	131 Main-Left	Main Bar	33	30.00	30 Scotch

This report indicates that the missing nip was poured at the left hand station, Main Bar, at 11:42: 36 ; with this precision you are able to effectively use your surveillance video to determine who is responsible for the loss

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BEER REPORTS

Variance By Location By Class

From Date 05/03/2019 To 06/03/2019 From Time 07:00 To 06:59

						<i>Total Sales In Litres</i>	<i>Sentry</i>	<i>Loss/Gain In Litres</i>	<i>Loss/Gain %</i>		
<i>Premises:</i>											
<i>Location:</i>											
<i>Beer</i>	<i>Taster</i>	<i>Mildy</i>	<i>Schoone</i>	<i>Pint</i>	<i>Imb</i>						
	0	9	100	22	0	0	0	56.125	57.367	-1.242	-2.17%
<i>Grand Total</i>	0	9	100	22	0	0	0	56	57	-1	-2.17%

This summary report, which compares beer sold to what was actually dispensed, shows a loss of 1.24 litres at the Main Bar on the day in question.

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Variance By Location By Product

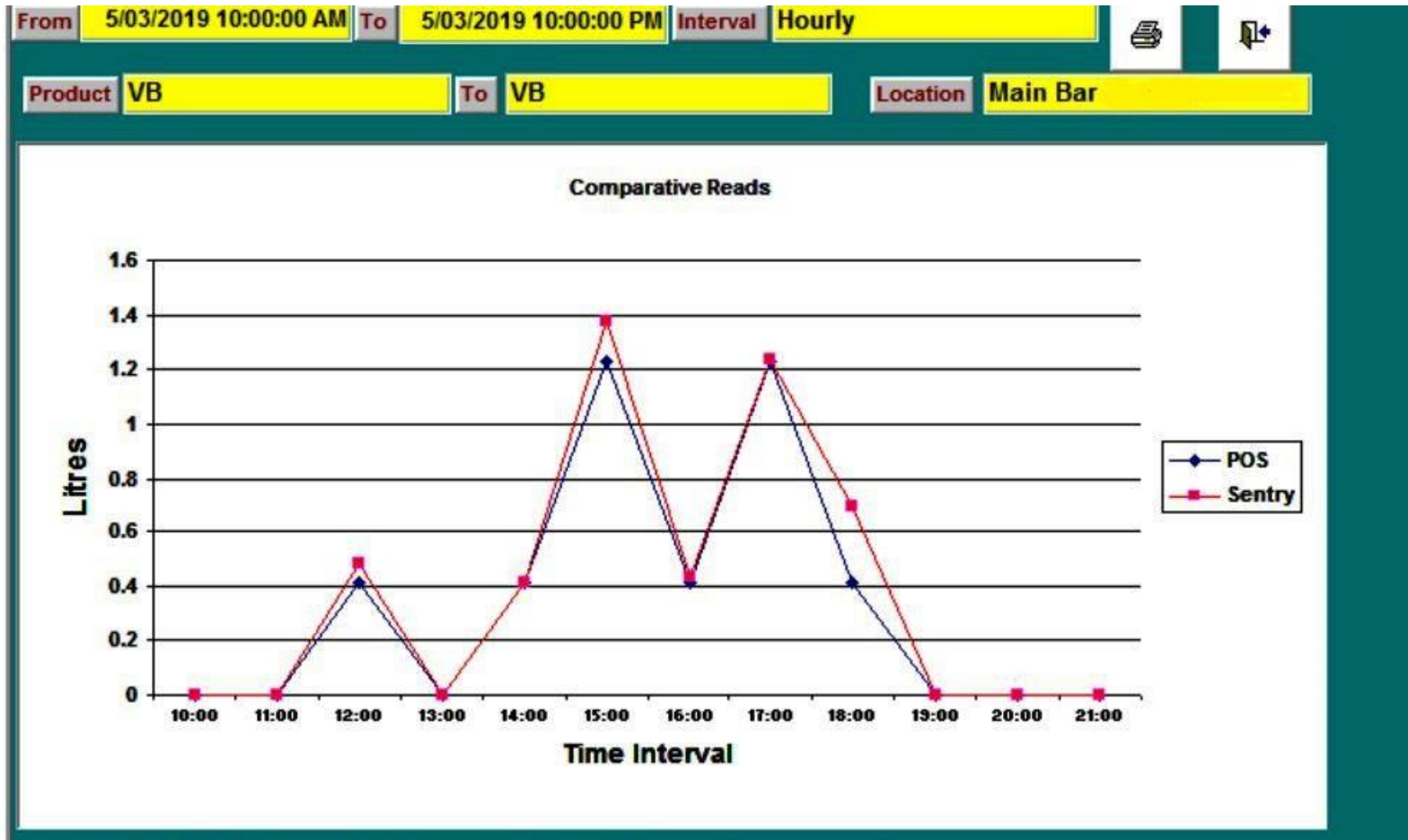
From Date 05/03/2019 To 06/03/2019 From Time 07:00 To 06:59

								Total Sales In Litres	Sentry	Loss/Gain In Litres	Loss/Gain %
<i>Premises</i>											
<i>Location:</i>											
201 Carlton Draught											
	Taster	Middy	Bohoon	Pint	Jug						
2019/03/05	0	0	7	19	0	0	0	13.795	13.449	0.346	2.57%
Total Product	0	0	7	19	0	0	0	13.795	13.449	0.346	2.57%
202 VB											
	Taster	Middy	Bohoon	Pint	Jug						
2019/03/05	0	0	10	0	0	0	0	4.100	4.629	-0.529	-11.43%
Total Product	0	0	10	0	0	0	0	4.100	4.629	-0.529	-11.43%
203 Pure Blonde											
	Taster	Middy	Bohoon	Pint	Jug						
2019/03/05	0	0	0	0	0	0	0	0.000	0.000	0.000	100.00%
Total Product	0	0	0	0	0	0	0	0.000	0.000	0.000	0.00%
204 Great North Mid											
	Taster	Middy	Bohoon	Pint	Jug						
2019/03/05	0	1	37	0	0	0	0	15.445	15.842	-0.397	-2.51%
Total Product	0	1	37	0	0	0	0	15.445	15.842	-0.397	-2.51%

This report, which details variances by specific product, shows a loss of 0.529 litres VB

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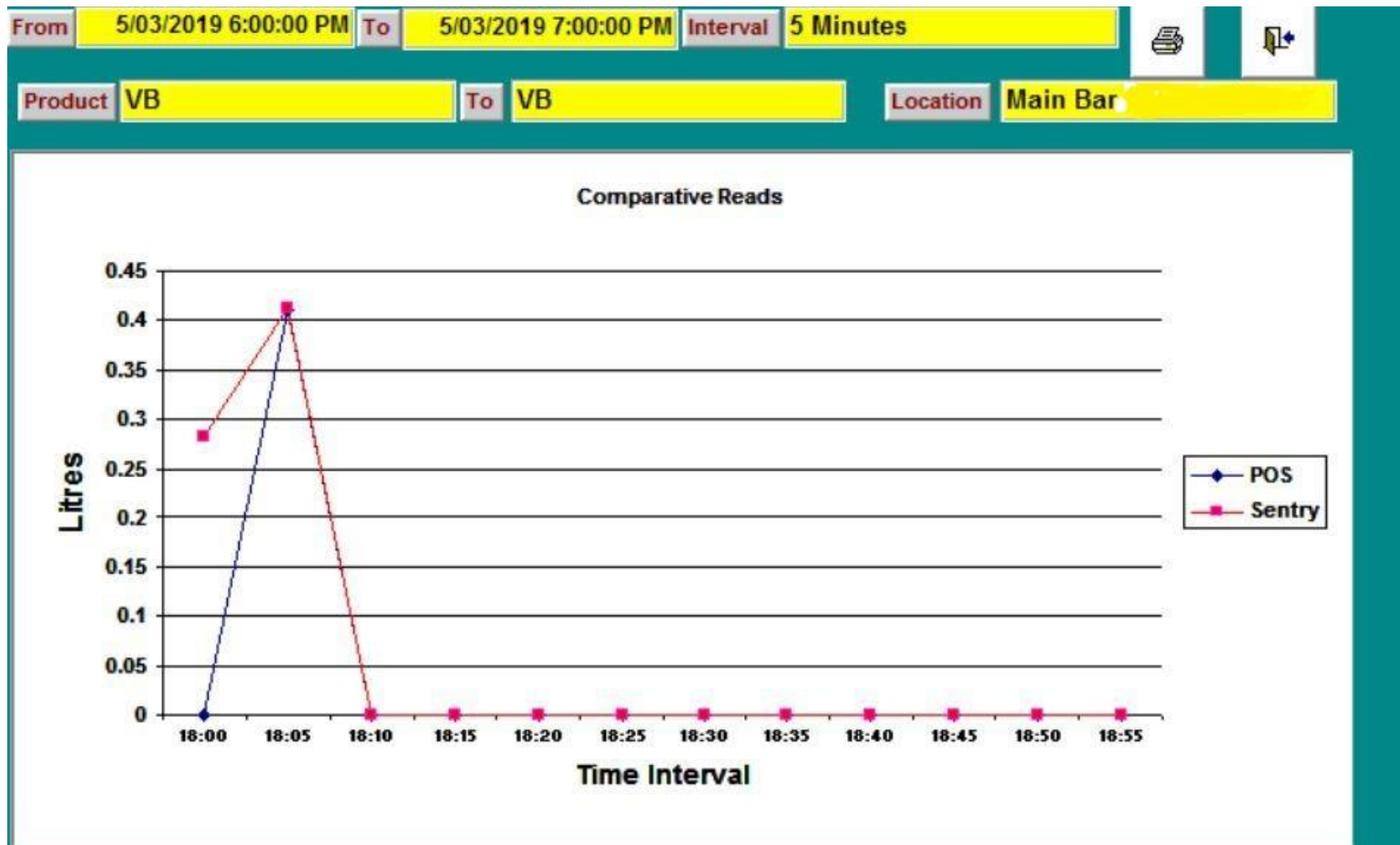
INTERVAL GRAPHING



NOTE LOSS OF APPROX .300L VB IN THE HOUR BEGINNING 18:00

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INTERVAL GRAPH – 5 MINUTE INCREMENTS



THIS 1 HOUR GRAPH, SHOWS LOSS OF APPROXIMATELY .300L VB IN THE 5 MINUTE INTERVAL BEGINNING 18:00

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Transactions in Graph

<i>Date</i>	<i>Product</i>	<i>Poured</i>	<i>Sold</i>	<i>Volume</i>	<i>Sentry Location</i>	<i>Till</i>	<i>Location</i>
5/03/2019 6:02:47 PM	202 VB	283			124 Main Bar B3		Main Bar-K
5/03/2019 6:07:18 PM	202 VB Schooner		1	410		46	Main Bar-K
5/03/2019 6:07:21 PM	202 VB	127			124 Main Bar B3		Main Bar-K
5/03/2019 6:07:47 PM	202 VB	285			124 Main Bar B3		Main Bar-K
	<i>Total</i>	695		410	<i>Difference</i>	(285)	

THIS DETAILED TRANSACTION REPORT SHOWS A MIDDY (283ML) POURED AT MAIN BAR, STATION 3, AT EXACTLY 6:02:47, WITH NO CORRESPONDING RING-UP ON TILL

Bevcon Beer and Beverage Systems

Bevcon E-mailed Reports

This report is generated automatically and e-mailed to you (and others), and waiting for you each morning. Sales are compared to actual pours with variances noted by location. Whether you view reports from your desk or on your Smart-phone you will be able to keep close tabs on your bartenders' performance.

If variances are zero, or are within your tolerance range, you can move on to other tasks. Alternatively you can 'drill down' into the event(s) using our powerful interval graphing capability.

Litre Variance of Sales to Volume Dispensed for period 04/05/2011 06:00:00 to 05/05/2011 05:59:59
Spirits Sold 3.48 Poured 3.57 Variance -.09

Variance by Product

Brew Bar 05-05-2011 Bundy UP	Sold: .06	Poured: .06	Variance: .00
Brew Bar 04-05-2011 Bundy UP	Sold: .30	Poured: .30	Variance: .00
Brew Bar 05-05-2011 Jack Daniels	Sold: .21	Poured: .21	Variance: .00
Brew Bar 04-05-2011 Jack Daniels	Sold: .42	Poured: .42	Variance: .00
Brew Bar 05-05-2011 Jim Beam	Sold: .21	Poured: .21	Variance: .00
Brew Bar 04-05-2011 Jim Beam	Sold: .57	Poured: .57	Variance: .00
Brew Bar 05-05-2011 JW Red	Sold: .12	Poured: .12	Variance: .00
Brew Bar 04-05-2011 JW Red	Sold: .24	Poured: .24	Variance: .00
Brew Bar 04-05-2011 Smirnoff Vodka	Sold: .72	Poured: .72	Variance: .00
Restaurant Bar 04-05-2011 Jack Daniels	Sold: .03	Poured: .03	Variance: .00
Restaurant Bar 04-05-2011 JW Red	Sold: .06	Poured: .06	Variance: .00
Restaurant Bar 04-05-2011 Slate	Sold: .06	Poured: .06	Variance: .00
Restaurant Bar 04-05-2011 Smirnoff Vodka	Sold: .48	Poured: .57	Variance: -.09

Bevcon Beer and Beverage Systems

Savings and Return on Investment Analysis For Draught Beer Monitoring

Kegs/Month	1% Savings	2% Savings	3% Savings	4% Savings
100	\$502.00	\$1004.00	\$1506.00	\$2008.00
150	\$753.00	\$1506.00	\$2259.00	\$3,012.00
200	\$1004.00	\$2008.00	\$3012.00	\$4,016.00
250	\$1255.00	\$2510.00	\$3765.00	\$5020.00
300	\$1506.00	\$3012.00	\$4518.00	\$6024.00
350	\$1757.00	\$3514.00	\$5271.00	\$7028.00
400	\$2008.00	\$4016.00	\$6024.00	\$8032.00

Keg Values in this table are based on:

- Keg Purchase Cost of \$275.00
- Keg volume of 49.5L
- Schooner portion of 400mL (allowing for head); 123.75 Schooners per Keg
- Retail value of \$861.00 (123 schooners @ \$7.00)
- 4/1 waste to theft ratio, **with theft resulting in loss of product and revenue**
- Resultant **weighted keg value of \$502.00** (rounded to nearest dollar)

- Keg values are conservative, as many boutique beers cost more, and many venues sell schooners at more than \$5.50
- Real-time Monitoring, linked to your POS enables you to hold bartenders accountable for their performance
- Even at conservative projected volumes most systems will pay for themselves within one to two years
- In most instances a leasing arrangement would put you in positive cash flow from the outset, with no capital outlay and with fully tax-deductable payments
- As an estimate allow \$22.00 per thousand for a monthly lease payment (no residual, 5-year term)
- Don't forget the additional savings are to be gained through monitoring of your spirit dispensing system